This information describes typical occupations and employment settings associated with this major. Understand that some of these options may require additional training. Moreover, you are not limited to these options when choosing a possible career path.

Description of Agribusiness
Agribusinesses process and market food and fiber products, supply inputs to agricultural production, and manage agricultural production. Agribusiness majors learn economic principles and strategies for agribusiness marketing and management. Students take courses in agribusiness management, marketing, accounting, economic theory, communications, mathematics, computers, and agriculture. Students learn decision-making skills for agribusiness management, finance, marketing, sales, processing, manufacturing, transportation, and international trade. The agribusiness degree provides career flexibility for students planning to work in private industry, government, or their own businesses. Agribusiness accounts for 15 percent of the nation’s total economic activity. The University of Georgia’s agribusiness program is expected to play a major role in meeting the agribusiness education needs of the state, region, and nation.

Researching Job Titles and Careers
O*NET http://online.onetcenter.org (click on Find Occupations)
Occupational Outlook Handbook http://www.bls.gov/oco (type in general term for career of interest)
Georgia Career Information Center http://www.gcic.peachnet.edu (accessible only on campus computers)
Career Insider: Vault Guides http://career.uga.edu/resources/online_resources (Under the “Resources” tab and select “Online Resources”)
Candid Career http://career.uga.edu/resources/online_resources (View professionals speaking about their careers under the “Resources” tab and select “Online Resources”)

Possible Job Titles

| Animal Facilities Supervisor | Food Product Development | Pharmaceutical Sales Representative |
| Animal Science Specialists | Food Service Manager | Product Specialist |
| Agent | Grain Elevator Superintendent | Property Manager |
| Assistant | Horse Trainer | Quality Assurance Manager |
| Bio-Clinical Technician | Laboratory Technician | Ranch Hand |
| Building Marketer | Livestock or Equine Inspector | Research Technicians |
| Compliance Officer | Livestock Producers | Sales and Marketing Representative |
| County Extension Agents | Loan Officer | Senior Food Technologist |
| Dairy Consultant | Management Trainee | Technical Services Representative |
| Embryo Transfer Assistant | Manager | Technical Writer |
| Extension Program Agent | Marketing & Public Relations Specialist | Territory Manager |
| Farm Manager | Operations Analyst | Veterinarian Assistant |
| Farming Operations | Operations Manager | Veterinary Technician |
| Food and Safety Director | Pharmacy Technician | Vocational Agriculture Teacher |

Possible Employers

| Ag Georgia Farm Credit | Dillwood Farms | McCormick International |
| AGrowstar | Dow AgroSciences | McLendon Enterprises, Inc. |
| AGCO Corporation | Farm Critic | Nature’s Choice Inc. |
| Agrium Advanced Technologies, Inc. | Fastenal | Osborn & Barr |
| Archer Daniels Midland Company | First Union | Paradise Foods, Inc. |
| Armour Swift-Eckrich | Georgia Farm Bureau | Pennington Seed, Inc. |
| Aurora Group, Inc. | Georgia-Pacific LLC | Pew Charitable Trust |
| C.H. Robinson Company | Gold Kist | Pioneer Hi-bred |
| Caberta Industrial Equipment | Heavenly Ham Company | Plumbing Distributors, Inc. |
| Cargill Peanut Products | John Deere Company | Purina Mills |
| Clark Buford Bait, Inc. | KEMIN Enterprises | Rabo Agrifinance |
| Coldwell Banker Realty | Langdale Forest Production | Rock Eagle Store Fixtures |
| ConAgra, Inc. | LGE Community Credit Union | Rose Acre Farms |
To learn what types of positions and companies UGA students are working with, see the UGA Career Center Post Graduation Survey at www.career.uga.edu/gradsurveyresults/ and search for alumni on LinkedIn at www.linkedin.com.

**Campus Resources**

| College of Agricultural and Environmental Sciences Clubs and Organizations- | http://students.caes.uga.edu/athens/organizations.cfm |
| Alpha Gamma Rho (Men pursuing careers in agriculture)- | http://www.georgiaagr.com/home |
| Agricultural & Environmental Economics- | http://students.caes.uga.edu/athens/organizations.cfm |
| Collegiate 4-H- | http://georgia4h.org/collegiate/ |
| Minorities in Agriculture, Natural Resources and Related Sciences (MANRRS) - | http://www.caes.uga.edu/academics/manrrs/ |
| Sigma Alpha (Women pursuing careers in agriculture) - | http://www.ugasigmaalpha.com |

To find additional clubs and organizations, go to the Center for Student Organizations at | http://stuorgs.uga.edu/find/index.html |
Connect with your Career Consultant http://career.uga.edu/contact#careerconsultants

**Employment Websites**

**GENERAL:**

CareerSearch http://career.uga.edu/resources/online_resources (Research employers by location and/or industry)
DAWGlink www.career.uga.edu/ (login with your UGA MyID and password)
GoinGlobal (To access GoinGlobal, login to your DAWGlink account)
Idealist www理想ist.org/ (nonprofit jobs)
USAJobs www.usajobs.gov/ (federal jobs)

**MAJOR/CAREER SPECIFIC:**

AgCareers.com- http://agcareers.com
AgriCareers, Inc.- http://www.agricareersinc.com/
BlueSkySearch- http://www.blueskysearch.com/

**Professional Information Resources**

Agriculture Online- http://www.agriculture.com
Agriculture Future of America- http://www.agfuture.org/
AgriMarketing- http://www.agrimarketing.com/
Agri-Search- http://www.agri-search.com/
American Agricultural Economics Association- http://www.aaea.org/
International Food and Agribusiness Management Association- http://www.ifama.org/
National Agri-Marketing Association- http://www.nama.org/
National Association of State Departments of Agriculture- http://www.nasda.org/
National Future Farmers of America- https://www.ffa.org/
PMA Foundation for Industry Talent- http://www.pmafit.com/

Tip: Join LinkedIn groups that are related to your career interest. Need help finding groups? Check out the Groups You May Like link under the Interests/Groups tab. Review the groups that professionals in your field of interest have joined and consider joining them as well.

**Additional Career Consultant Recommendations:**

There are a variety of industries that you can pursue with an Agribusiness major:

**Finance/Banking**

The finance industry has a variety of career paths including commercial lending, bank operations, lending, risk management, real estate, and insurance.

*Prepare for this industry:*

- Seek out experience in financial areas through part-time employment or internships.
- Develop skills in decision-making, policy analysis and technical analysis.
• Explore ways to demonstrate competence in managing money and analyzing data.
• Stay up to date on local, national and global economic trends.
• Research and contact major and/or local financial and banking institutions that specialize in the agricultural market.
• Get involved in related student organizations.
• Take additional courses in statistics, finance and accounting.

Sales/Marketing
The sales and marketing industries have a variety of career paths including agricultural marketing, outside sales, customer relations, public relations, advertising and agricultural consultation.

Prepare for this industry:
• Gain experience with retailers in the agricultural industry and other agribusinesses.
• Develop skills in decision-making, policy analysis and technical analysis.
• Develop excellent verbal and written communication skills.
• Build relationships with major and local retail and marketing firms that specialize in agriculture.
• Get involved in related student organizations.

Management/Development
The management industry has a variety of career paths including agricultural management, farm management, land management, environmental resource management, rural economic development, agricultural programming, and agricultural consultation.

Prepare for this industry:
• Pursue experiences with management companies through part-time employment, internships or co-ops.
• Develop your skills in decision-making, policy analysis and technical analysis.
• Develop excellent verbal and written communication skills.
• Stay up to date on local, national and global economic trends.
• Become involved in campus organizations such as the NAMA/Agribusiness club.
• Research and contact management organizations that specialize in agriculture.
• Be prepared to start in entry-level management trainee positions.
• Get involved in related student organizations.

Agricultural Equipment Systems Management
The agricultural equipment management industry has a variety of career paths including purchasing/buying, customer relations, wholesale and retail sales, farm supply management and logistics.

Prepare for this industry:
• Develop awareness and understanding of the farm machinery and equipment market, both nationally and internationally.
• Explore current and past research into the development of basic and advanced farm and agricultural equipment.
• Obtain retail and/or wholesale sales experience, preferably in the field of agriculture or farm supply companies.
• Get involved in related student organizations.
• Develop strong interpersonal and communication skills, especially for sales-related positions.

Rural Development/Resource Economics
The rural development industry has a variety of career paths including land management, rural economic development, rural planning, policy analysis, timberland economy and county planning.

Prepare for this industry:
• Develop excellent verbal and written communication skills.
• Stay up to date on local, national and global economic trends.
• Develop your skills in decision-making, policy analysis and technical analysis.
• Complete an internship with a government agency.
• Volunteer to assist a faculty member with his or her research.

*Taken from Cal Poly San Luis Obispo Career Services: http://careerservices.calpoly.edu/node/66