

What can I do with a major in “Management”?

The University of Georgia Career Center
Clark Howell Hall, 706-542-3375, www.career.uga.edu
Department of Management, <http://www.terry.uga.edu/management/>



This information describes typical occupations and employment settings associated with this major. Understand some of these options may require additional training. Moreover, you are not limited to these options when choosing a possible career path.

Description of Management

Business has changed dramatically in the last decade. Technology is constantly evolving, customers want their services and goods to be better, faster, and cheaper, and competition is global and intense. With large companies downsizing to reduce costs and government imposing more regulations on business, today's professional must have a strong grasp of management. The Terry College Bachelor of Business Administration in Management provides students an excellent business education designed to advance them into future leadership roles in enterprise as an individual, scholar, and professional. The primary objective of the management major is to help candidates develop the global perspective, problem-solving skills, and versatile knowledge base needed to manage and lead the modern organization.

Research Careers

O*NET <http://online.onetcenter.org> (Click on Find Occupations)

Occupational Outlook Handbook <http://www.bls.gov/oco> (Type in general term for career of interest)

Georgia Career Information Center <http://www.gcic.peachnet.edu> (Accessible only on campus computers)

Alberta Occupational Profiles www.alis.gov.ab.ca/occinfo/frameset.asp (Click on Occupational Title Search)

*Please visit the Career Center Library or your Career Consultant for more information or assistance.

Possible Job Titles of Management Graduates

(*Jobs secured as reported by UGA Career Center post-graduate survey)

Account Executive	Hotel Manager	Manufacturing Manager
Field Sales Rep	Project Control Analyst	Research Analyst
Medical Billing	Credit Manager	Sales Associate
Assistant Director	Import Specialist	Sales Manager
Financial Advisor	Project Engineer	Sales Representative
Office Manager	Customer Acct Manager	Substitute Teacher
Branch Manager	Logistics Coordinator	Systems Analyst
Financial Analyst	Project Manager	Trainer
Payroll Specialist	District Sales Manager	Transportation Analyst
Claim Representative	Management Trainee	Underwriter
Financial Consultant	Purchasing Agent	Underwriting Analyst
Productivity Manager	Recruiter	Urban Planner
Consultant	Event Coordinator	

Possible Employers of Management Graduates

(*Jobs secured as reported by UGA Career Center post-graduate survey)

Liberty Mutual	Abercrombie & Fitch	Hershey's
Census Bureau	Courtyard by Marriott	Philip Morris USA
Equifax	Human Resources	Princeton and Charts
Live Oak Construction	Aetna Health Insurance	Ritz Carlton
CernerErnst& Young	CSAIBM	SAFECO Insurance
Macy's	Amerisave Mortgage	Select Trees
Chick-fil-A	Dalboa Jewelry	Sherwin Williams
General Mills	Infosoft	Target
Morgan Stanley	Atlanta Hawks	TechniPower Inc
Cingular Wireless	E&J Gallo Winery	The Classic Center
Home Depot	JC Penney	Travelers Insurance
Newell Rubbermaid	Atlantic Waste Service	Wipro Technologie
Coca-Cola	Enterprise Rent-A-Car	

Career Center Library Resources

Harvard Business School Guide to Careers in Management Consulting

Peterson's Job Opportunities in Business

Plunkett's Financial Services Industry Almanac

Plunkett's Retail Industry Almanac

Campus Resources

Management Department - www.terry.uga.edu/management/

UGA Management Society - <http://ugamgmtsociety.com/>

Employment Websites

UGA DAWGlink (career.uga.edu)- <https://uga-csm.symplicity.com/students/index.php>

American Management Association Careers page - http://management-jobs.amanet.org/home/home.cfm?site_id=11197

Additional Resources

American Management Association - <http://www.amanet.org/index.htm>

Careers in Business - www.careers-in-business.com

Consulting Central - www.consultingcentral.com

International Personnel Management Association - www.ipma-hr.org

Society for Human Resource Management - www.shrm.org

Hoover's Online- The Business Network - www.hoovers.com

The Vault, Online Career Library* - Accessible through www.career.uga.edu