

## Host Company

### Quick Reference

\*New employers for Spring 2021

#### Flexible Majors

Coyote Logistics  
Fischer Homes\*  
National Association of Health  
Services Executives  
Operation Mobilization\*  
Soliant  
Sterling Seacrest Partners  
Techtronic Industries (TTI)\*

#### Agriculture/Forestry/Natural Resources

Panattoni Development Company  
UGA Cooperative Extension Service  
Yancey Bros

#### Art

WRBL-TV

#### Atmospheric Sciences/Meteorology

WRBL-TV News 3

#### Biology/Chemistry

Veeva Systems\*  
UGA Cooperative Extension Service

#### Business – Accounting

BDO  
Caterpillar  
CBS46  
DHG Dixon Hughes Goodman  
Duravit  
Sterling Seacrest Partners

#### Business- Agribusiness, Ag Science, CAES

Columbus Consolidated Government -  
Waste Disposal Division  
UGA Cooperative Extension Services  
Panattoni Development Company

#### Business- Finance, Economics

CBS46: Meredith Corporation  
Coyote Logistics  
DHG Dixon Hughes Goodman  
Duravit

Panattoni Development Co.

Shelter Lending Services

SimplePart

Sterling Seacrest Partners

Veeva Systems\*

Yancey Bros

#### Business- Management

Boy Scouts of America Flint River

CBS46

SimplePart

Sterling Seacrest Partners

#### Business- Management-Supply Chain

Coyote Logistics

#### Business- Marketing/Advertising/Sales

CBS46: Meredith Corporation

Cox Media Group, Athens

Coyote Logistics

Duravit

Fischer Homes\*

Headway Marketing

Mythic\*

Soliant

Techtronic Industries (TTI)\*

WRBL-TV

Yancey Bros

#### Business—Real Estate

Panattoni Development Co.

Skyline Seven Real Estate

Shelter Lending Services

#### Business - Risk Management &

#### Insurance

Palmer and Cay

Sterling Seacrest Partners

Zurich Insurance Group

#### Communications

CBS46

WRBL-TV

#### Computer Science & MIS/IT

DHG Dixon Hughes Goodman

Johnson Lambert\*

Perficient\*

SimplePart

Toolbox 9

Veeva Systems\*

Yancey Bros

#### Criminal Justice

Office of the DeKalb County District  
Attorney

#### Education/Early Childhood/Special

Boy Scouts of America Flint River

FOCUS

#### English

WRBL-TV

#### Engineering/Computer Engineering

Columbus Consolidated Government -

Waste Disposal Division

Ely Concrete Construction

Fischer Homes\*

Harbin Engineering\*

Panattoni Development Co.

Ragan-Smith Associates

Veeva Systems\*

WRBL-TV

#### Environmental Resource Science

Columbus Consolidated Government -

Waste Disposal Division

#### Exercise Physiology

Childrens Healthcare of Atlanta – Strong

4Life Clinic

#### Financial Planning

Brightworth

Buckingham Strategic Wealth

#### Geology

Columbus Consolidated Government -

Waste Disposal Division

#### German

Duravit

#### Graphic Design

Toolbox 9

WRBL-TV

#### Horticulture/Landscape Architecture

City of Atlanta Parks – Beltline

Ragan-Smith Associates

#### Journalism/Entertainment & Media

#### Studies

CBS46: Meredith Corporation

Cox Media Group, Athens

WRBL-TV

#### Music Business

Cox Media Group, Athens

#### Pre-Vet/Animal Science

UGA Cooperative Extension

#### Psychology

FOCUS

Panattoni Development Company

#### Public Relations

CBS46: Meredith Corporation

Techtronic Industries (TTI)\*

WRBL-TV

#### Public Affairs/Sociology/Political Sci,

#### Pre-Law

Panattoni Development Company

#### Sciences, Health Sciences

UGA Cooperative Extension

Veeva Systems\*

#### Social Work

FOCUS

Office of the DeKalb County District

Attorney

#### Theatre/Film

WRBL-TV

**BDO** **Location: Virtual**  
 There are many world-class accounting firms. Far fewer that offer a culture so rich in professional opportunity for intern and entry-level employees. At BDO, we understand that it takes exceptional people to deliver exceptional client service. And we understand that “exceptional” isn’t a quality that one develops overnight. That’s why we make it a priority to offer our accountants the mentorship, flexibility, and opportunity they need to grow and develop as professionals-today, tomorrow, and for the rest of their careers. As the 5th largest global public accounting firm, and with national revenues over 1 Billion dollars annually, we offer world-wide career growth and technical expertise with a daily small-firm family culture. BDO, helping people thrive. Job Shadow, personal conversations with staff, and the opportunity to work an example client. Due to the confidentiality of the work, access to client materials will not be available.  
*Accounting or Accounting/MIS majors (dual majors preferred but not required) (2<sup>nd</sup>, 3<sup>rd</sup>, 4<sup>th</sup> year only)*

**Boy Scouts of America - Flint River Council** **Location: Griffin, GA in person**  
 Flint River Council is dedicated to providing quality programs to today's youth. Our mission is to prepare them for the future. Basic Customer Service (answering phones), assisting with the planning of events and programs.  
*Education, Business management, Non-Profit, etc.*

**Brightworth** **Location: Virtual**  
 Brightworth is a nationally recognized, fee-only wealth management firm with offices in Atlanta, GA and Charlotte, NC, with over 3 billion dollars of investment assets under management. We provide ongoing, comprehensive financial advice to clients. We regularly have positions open for a Wealth Planning Intern and Wealth Planner. The Wealth Planner works closely with our Wealth Advisors and clients on building financial plans and presenting plans to clients. The Wealth Planner is a developmental role within the role with a career path up to Wealth Advisor and potentially a partner of the firm. The Intern would primarily be working our wealth/financial planning department and shadow one or more of our Wealth Planners throughout the day. The intern will get the opportunity to work with a Wealth Planner on a financial plan with a demo presentation done later in the day. We will also offer the opportunity for the intern to meet with other areas of the firm, including Investment Research, Investment Operations, Marketing and Client Service. They will also have lunch with a group of staff members representing other departments, including senior leadership and advisors. **GPA requirement minimum of 3.2**  
*Financial Planning (2<sup>nd</sup>, 3<sup>rd</sup>, 4<sup>th</sup> year) 3<sup>rd</sup> year preferred*

**Buckingham Strategic Wealth** **Location: Virtual**  
 Fee only financial planning firm that services high net worth individuals. We focus on enhancing wealth, protecting wealth, transferring wealth and donating wealth. We design an investment strategy based upon our clients unique goals, needs, time horizon and willingness and ability to take risk. Shadow an advisor for the day. Learn how we interact with clients and more about the financial planning and investments from a real world perspective.  
 Virtual Visit includes: All team meeting and welcome  
 Meeting with the managing partner of the office to answer any questions related to the firm or industry.  
 Meeting with 2 different staff members to walk through typical day to day work and answer any questions.  
 Potentially sit on a call/meeting with a client. Wrap up with any additional insights/questions about the industry and profession  
*Financial Planning, Finance and Accounting*

**Caterpillar** **Location: Virtual**  
 IT'S YOUR CAREER. MAKE IT MATTER. At Caterpillar, you build what matters—whether it’s the career you want, crucial work skills, strong relationships or new digital technologies. There are big jobs to be done worldwide—building critical infrastructure, bolstering local economies, meeting the demand for energy—and that work is powered by our people. Every single Caterpillar employee moves our company forward. Piece by piece, part by part, person by person. Together we create sustainable, world-changing solutions that impact lives around the globe. Join our winning team and help build a better world. As an Accounting intern, you will have the opportunity to job shadow a variety of staff assignments performing their daily tasks, including financial statement preparation and analysis, product costing, inventory accounting and internal controls. You will experience a facility tour of the manufacturing plant in Athens that encompasses fabrication, paint and assembly operations. Finally, you will engage in cross functional meetings to witness how our accountants are true business partners in running the day to day operations to successfully ship and sale our equipment.  
*Accounting (2<sup>nd</sup>, 3<sup>rd</sup>, 4<sup>th</sup>, graduate student)*

**CBS46: Meredith Corporation** **Location: Virtual**  
 WGCL (CBS46) is a CBS affiliate in the # 10 television market in the United States. The station delivers over 32 hours of weekly news product as well as hit CBS Programs such as: Survivor, The Amazing Race, The Big Bang Theory, Blue Bloods and 60 Minutes. WGCL is owned by the Meredith Corporation. Meredith Corporation (NYSE: MDP; www.meredith.com) has been committed to service journalism for more than 115 years. Today, Meredith uses multiple distribution platforms – including broadcast television, print, digital, mobile, tablets and video – to provide consumers with content they desire and to deliver the messages of its advertising and marketing partners. Meredith’s Local Media Group includes 17 television stations reaching more than 10 percent of U.S.

households. Meredith's portfolio is concentrated in large, fast-growing markets, with seven stations in the nation's Top 25 – including Atlanta, Phoenix, St. Louis and Portland – and 14 in Top 60 markets. Meredith's stations produce approximately 700 hours of local news and entertainment content each week, and operate leading local digital destinations.

Intern shadow will include an introduction to every aspect of broadcast/digital television, including sales and marketing. An attempt will be made to emphasize the interns area of interest.

*Communications, Journalism, Public Relations, Mass Media, Business (3rd, 4th & Grad Students Only)*

### **Children's Healthcare of Atlanta – Strong4Life Clinic**

**Location: Atlanta in person**

The Strong4Life Clinic is a program for families struggling with weight and weight-related health issues. We offer both medical and surgical treatment options. Our team guides children & their families in making behavior changes that will help achieve a healthier future. Students will be given the opportunity to shadow all disciplines (medical, psychological, dietetic & exercise physiology) during clinic hours.

*Exercise Physiology or related field (4th year or graduate student; availability only on select Thurs/Fri mornings)*

### **City of Atlanta Parks – Beltline District**

**Location: Atlanta in person**

The Department of Parks and Recreation (DPR) is committed to building strong communities and a vibrant economy by providing safe and exceptional parks, facilities, and programs through effective leadership, collaboration and innovative thinking. DPR strives to deliver quality customer service through the development, operation, and maintenance of the City's public parks, recreation centers, and facilities to create an environment that is deemed safe, affordable, and enriching for residents and visitors. This would be a hands on experience. The duties could be anything in landscape maintenance from to pruning, erosion control, green house mgt, weeding, Planting depending on the time of year. Mask required during visit.

*Horticulture, Landscape Architecture*

### **Columbus Consolidated Government - Waste Disposal Division**

**Location: Columbus, GA in person**

The Mission of the Public Works Department is to efficiently, effectively, and equitably, provide services to the citizens of Columbus, Georgia. Public Works will continuously strive to enhance the quality of life for the citizens and employees in a safe and environmentally responsible manner. We will be innovative and use industry best practices in our daily activities. We operate several landfills to include Municipal Solid Waste, Construction and Demolition, and Inert. We also have a grinding operation that fuels our Class 1 composting operation onsite. We host and operate a regional recycling center in partnership with Pratt Industries. I feel Solid Waste is a great opportunity for environmental and sustainability experience. [www.columbusga.gov](http://www.columbusga.gov)

*Environmental Resource Science, Agricultural Engineering, Environmental Engineering, Geology, and Water and Soil Resources or any students interested in the environmental field.*

### **Cox Media Group**

**Location: Virtual**

Cox Media Group is an integrated media company that operates 25 television stations, 59 radio stations, cutting edge digital properties and national media services businesses. With a legacy of nearly 100 years in media, we are the “gold standard” in broadcast and beyond. CMG currently operates in more than 20 media markets and reaches approximately 52 million Americans weekly, including more than 30 million TV viewers and more than 14 million radio listeners. CMG Athens is home to 6 top radio stations in Northeast Georgia/Greater Atlanta, including the flagship stations for UGA football. CMG Athens is also a Google Adwords Premier SMB Partner, as well as an official Facebook Marketing Partner. For more information about Cox Media Group, please check us out online at [www.coxmediagroup.com](http://www.coxmediagroup.com). CMG Athens will be hosting a virtual visit that will include: ice breaker activities, an informational overview, and meetings with CMG staff from various departments so that students might gain a better understanding of the inner workings and daily responsibilities of media company employees with the opportunity to ask any questions they may have.

*Journalism, Advertising, Digital Media, Entertainment Media Studies Marketing, Music Business*

### **Coyote Logistics**

**Location: Virtual**

Logistics is at the heart of everything around you. Have you ever thought about how items like your electronics or your groceries get to the store? Founded in 2006, Coyote Logistics, a UPS company, is a leading global transportation and logistics service provider, responsible for coordinating and moving goods bought and consumed every day. Coyote is fiercely dedicated to delivering unprecedented customer service. Powered by proprietary technology, smart people, and unrivaled commitment, Coyote is successful because of its No Excuses® mission to provide shippers and carriers with the best service in the industry. Coyote's culture fuels this mission every day. Our people make our business what it is, which is why Coyote primes its employees for career success with training programs, accessible leadership, and talent development. Since its founding, Coyote's commitment to service, technology, and solutions for shippers and carriers has never wavered—when we say we're going to do it, we'll get it done.

9:00 am Arrival/Introductions

9:15 am Presentation: An Introduction to Coyote, our history and all we have to offer!

9:45 am Q & A Session

10:00 am Coffee with Carrier Sales

10:15 am Operations Shadow

10:30 Close

*Flexible majors including all business majors*

**DHG (Dixon Hughes Goodman)****Location: Virtual**

Headquartered in Charlotte, NC, DHG ranks among the top 20 public accounting firms in the nation. With more than 2,000 professionals in 13 states, we combine deep experience with a strong commitment to personal service. We are passionate about helping our clients succeed—and we do so through a resourceful approach to solving problems, providing solutions and helping our clients achieve their goals. Dedicated client focus and relationships have been and always will be our touchstone. Here at DHG, you'll receive personalized service provided by a team of professionals who are eager to share their knowledge and experience with you. We draw on our extensive resources to combine comprehensive assurance, tax and advisory services. Since our founding, a commitment to our people has been at the heart of everything we do. We employ and retain best-in-class professionals with the goal of cultivating meaningful careers to best serve our clients. Our drive to embrace innovation, nurture relationships and build leaders for tomorrow is fundamental to the core values and practices that set DHG apart. When you work with us, you get more than a bundle of services. You get a relationship with a resourceful team fully dedicated to your success.

*Accounting, Finance, MIS (1<sup>st</sup> and 2<sup>nd</sup> year students ONLY)*

**Duravit USA****Location: Virtual**

We are a subsidiary of a German manufacturer for kitchen and bath products. Our distribution center/ US head office is in Atlanta. We also have a showroom on Madison Avenue in NY. Our products are very stylish and contemporary. We would allow the intern to shadow a Duravit employee for a day to see how finance/accounting/marketing is applied within our organization.

<http://www.duravit.us/>

*Accounting, Finance, Marketing, German Language*

**Ely Concrete Construction****Location: Cartersville, GA in person**

Ely Concrete Construction, a member of the Ely Corporation, was founded in 2011 by our Founder and Chief Executive Officer, Sean P. Ely. Since that time, Ely Concrete has grown to be one of the largest commercial concrete construction firms in the Eastern United States. We proudly employ over 250 full time field personnel & 40 full time managers and support staff. We continue to grow and add new talent as we do so.

*Engineering/Construction*

**Fischer Homes****Location: Atlanta area, in person**

Fischer Homes is one of the largest and most reputable home builders in the Midwestern and Southeastern states. Founded in 1980, the company has grown to building over 30,000 homes and employs over 500 Associates. Fischer Homes' solid reputation has been built largely by the talent of our Associates as we have been recognized as the 30th largest builder in the United States. Within the Fischer Homes organization, we value diversity and see each Associate as a team member and valuable asset. We select highly competent individuals to join our team, provide them the resources, training, and development possible for them to make significant contributions, and drive their own success while determining their career paths. The rewards for their efforts are advanced career opportunities with commensurate compensation packages and ultimately, the continued growth and stability of both Associates and Fischer Homes. Fischer Homes holds the highest ethical standards of business. We are honest and straightforward and will stand by our word. Our actions demonstrate respect, courtesy and above all, fairness. We would be interested in showing interns two facets of our business, the professional selling side and the field management side. Professional Selling interns would be working alongside a Sales Counselor or Elite Coach in one of our beautifully decorated model homes observing customer appointments, prospecting, potential realtor events, etc.

Engineering students will be spending time with our Field Managers supervising the production of several residential homes, meeting with trade partners, customers, current homeowners and divisional management.

*Marketing (Professional Selling or Property Management emphasis), Engineering (Civil, Mechanical, Structural)*

*Flexible (anyone interested in a professional selling role) 3<sup>rd</sup> & 4<sup>th</sup> year only*

**FOCUS****Location: Atlanta, in person**

FOCUS understands and supports the unique needs of families with children who are medically fragile or have significant developmental or physical disabilities. At FOCUS, our mission is to embrace and equip families of children with disabilities to make everyday life better. FOCUS offers support and information for parents; recreational and social activities for children and teens; grants for prescribed medical equipment for medically fragile children not covered by insurance or Medicaid; and fun, inclusive activities for the entire family. A nonprofit founded by parents in 1983, FOCUS continues to embrace and strengthen metro Atlanta families.

*M.A. in Nonprofit Organizations or possibly undergrad degrees such as Early Childhood or Special Ed, Psychology, Social Work, or Sociology*

**Harbin Engineering****Location: Forsyth GA, in person**

Harbin Engineering is a small (10 person) Civil/Environmental Design and Consulting Engineering Company with pleasant working environment; emphasis is on putting family first; flexible work hours; more than 10 eating establishments, four banks, and many other shops and services within walking distance of the office Located in Monroe County on the historical square in Forsyth, Georgia. A small town, friendly, great public schools, affordable housing, great place to raise a family, great local shops and restaurants, and

recreational opportunities, no traffic, yet close to Atlanta (+/-) 50 minutes, closer to Macon (+/-) 20 minutes. Our firm provides planning, funding, design, permitting, bidding, and construction administration services for your projects. We are experienced in working with the Georgia Environmental Protection Division (EPD), Georgia Department of Transportation (DOT), and the regional Natural Resource Conservation Service (NRCS) offices to obtain the associated permits for civil and environmental engineering projects. Additionally our firm is proficient in helping our municipal clients find funding sources available to counties and municipalities through the United States Department of Agriculture (USDA), Economic Development Administration (EDA), Georgia Environmental Finance Authority (GEFA), and the Department of Community Affairs (DCA).

*Civil Engineering, Environmental Engineering (3<sup>rd</sup> and 4<sup>th</sup> year, graduate student)*

### **Headway Marketing**

### **Location: Virtual**

Our approach is simple; we connect a brand to consumers in the space where they live, work and play. Since 2001, Headway has specialized in scalable local marketing campaigns with elements such as couponing, fundraising, sponsorship and sampling. Our channels of expertise include K8 schools, Youth Sports, College, and Career Tech Education. We have a laid back atmosphere but work hard for our clients. During the internship, candidate will have the opportunity to spend time with corporate executives and in company staff meetings. This will help the intern gain unique perspective of the workings of a successful marketing company.

*Business and Marketing (3<sup>rd</sup> and 4<sup>th</sup> year, graduate level)*

### **Johnson Lambert**

### **Location: Virtual**

From the moment you arrive at Johnson Lambert, you notice our unique culture sets us apart from other firms. We value hard work, yet strive to have fun and celebrate our accomplishments. We pride ourselves on being exceptionally knowledgeable in the technical aspects of our jobs, and we know that our business relies on teamwork and collaboration with each other and with clients. Through our dedication to your professional growth and your pursuit of personal balance, Johnson Lambert offers a culture that values our employees. Johnson Lambert's Consulting Services are focused on meeting our clients' needs in an ever-changing business landscape. We understand that the complex industries we work in see new challenges and opportunities constantly. We partner with our clients to explore solutions and to offer forward-looking ideas during times of change or growth. As such, Johnson Lambert provides a range of advisory services. Some of the Business Advisory Services include Risk Assessment and Gap Analysis, IT Audit Support, SOC Reporting, Cybersecurity Assessments, Business Continuity and Disaster Recovery Planning, System Implementation Reviews, plus more! Overall, the BAS team works with our clients to improve their risk profile leveraging our deep industry knowledge to efficiently scope engagements to focus on highest risk areas.

*Management Information Systems (3<sup>rd</sup> and 4<sup>th</sup> year only)*

### **Mythic**

### **Location: Virtual**

Mythic is a full-service advertising agency that thrives on helping brands 'be more.' The agency is grounded in the belief that all brands have untapped potential, and our mission is to unlock it. Work and services include: brand strategy and planning, creative, content marketing, social media, direct marketing & CRM, integrated production, analytics, PR. Depending on the area of interest, we'll have students shadow meetings to give them an idea of what it's like to work at an agency, have them participate in a common work deliverable and give them the opportunity to meet with additional team members to ask questions and gain an understanding of the different roles and how they work together.

*Advertising (3<sup>rd</sup> and 4<sup>th</sup> year only)*

### **National Association of Health Services Executives**

### **Location: Virtual**

The National Association of Health Services Executives (NAHSE) is a non-profit association of Black health care executives founded in 1968 for the purpose of promoting the advancement and development of Black health care leaders, and elevating the quality of health care services rendered to minority and underserved communities. NAHSE's purpose is to ensure greater participation of minority groups in the health field. Its basic objective is to develop and maintain a strong viable national body to more effectively have input in the national health care delivery system. It has provided a vehicle for Blacks to effectively participate in the design, direction and delivery of quality health care to all people. National Association of Health Services Executives brings together healthcare administrators from various organizations together for networking, professional development, mentorship, service, and more.

*Flexible majors*

### **Office of the DeKalb County District Attorney**

### **Location: Virtual**

DeKalb County is one of the two counties in which the city of Atlanta lies, and is home to more than 700,000 residents. The Office of the DeKalb County District Attorney prosecutes thousands of felony cases annually in the Superior and Juvenile Courts of DeKalb County. The District Attorney is responsible for supervising and training a staff of approximately 200 experienced, well-trained attorneys and support staff. The Office of the DeKalb County District Attorney has 14 specialized units and a general trial division. The Office of the DeKalb County District Attorney works with local citizens, community leaders, and various volunteers to conduct crime prevention and intervention programs that address issues that are important to you and your neighbors. It is our belief that by working together we can improve the quality of life in DeKalb County and make our community a safer place for all to live, work, and play. Criminal Justice students will shadow an Investigator who works closely with assistant district attorneys to supplement

investigation in cases or, in some instances, build cases from the ground up. The work ranges from serving subpoenas, reviewing and preparing criminal history reports, to conducting interviews of key witnesses and identifying and tracking down key pieces of evidence.

*Criminal Justice, Social Work or interest in victim advocacy*

### **Operation Mobilization**

**Location: Tyrone, GA in person**

Operation Mobilization is an international organization looking to create vibrant communities of Jesus followers among the least reached. We are in over 110 different countries engaged with different people and cultures. We want to help you find internships and jobs that use your passions and your degree to gain experience and skills working in a non-profit organization, whether it is in the U.S or around the world.

- Participate in meetings with employees to get resume and interview help
- Have the opportunity to talk to employees who are doing something that is specific to their major (For example: a marketing intern would talk with someone who does marketing for OM)
- Have the opportunity to meet employees and interns within our organization
- Help complete a small project that will help us as an organization *Majors: flexible*

### **Palmer and Cay**

**Location: Virtual or in person, Atlanta**

We specialize in industry niches with complex risks and extensive service needs, delivering high value services to clients on a worldwide basis. Our highly synchronized teams bring deep experience and strategic talents to each client's needs. Our focus is on middle market to large corporate clients, delivering property-casualty brokerage services, including risk analysis, program design, marketing and administration, and loss control. When losses occur, we surround our clients with intense claim advocacy services. Intern will spend time with Property and Casualty team members as well as Benefits, Analytics and Claims for a day to understand what we do. Potential for meeting with insurance carriers depending on schedule.

*Risk Management and Insurance (3<sup>rd</sup> & 4<sup>th</sup> or graduate student only)*

### **Panattoni Development Co.**

**Location: Virtual or in person, Atlanta**

Panattoni is a full-service real estate development company with offices throughout the US, Canada and Europe. PDC currently owns more than 43 Million Square feet of industrial and office properties. Interns will have the opportunity to work directly with the local partner to get a glimpse of the day-to-day efforts required to execute large scale e-commerce type industrial developments. Interns will get exposure to the capitalization, tenant lease negotiations, site selection and construction of institutional-grade investment assets. A site tour of an ongoing project will be part of the program (weather permitting). Interns will have the opportunity to shadow the partner and other team members and gain an understanding of duties of the different roles of: 1) asset and property management, 2) development managers, 3) architects, 4) engineers, and 5) commercial real estate brokers.

*Real estate, Finance, Economics, Agricultural Economics, Engineering, Psychology, Political Science, Forestry or others*

### **Perficient**

**Location- Virtual**

We are a leading technology company delivering end-to-end digital solutions to the world's largest enterprises and biggest brands. We have a high trust culture focused on our clients through developing our skills. Through project work and internal collaboration, our people creating lasting relationships and incredible careers. <https://www.perficient.com/careers>  
Come ready to learn and ask questions. We will share with you what it's like working in the IT field as a consultant, introduce you to different roles in our company, and share what skills you can develop now to start your career off successfully.

*Computer Science, Management Information Systems (2<sup>nd</sup>, 3<sup>rd</sup>, 4<sup>th</sup> year)*

### **Ragan-Smith Associates**

**Location: Nashville or Chattanooga in person**

Founded in 1933, Ragan-Smith Associates, Inc. is a multi-disciplined consulting firm with a reputation for excellent work, reliable professionals, and dependable service. We specialize in land planning, civil engineering, surveying, landscape architecture, sustainable design, and construction administration. Our clients are both Public and Private and our projects are diverse and complex. With offices in Nashville, Murfreesboro, and Chattanooga, our goal is always to utilize our broad range of expertise to produce the best projects for our clients by seeking to advocate sound design practice. Our culture encourages professional growth and pursuit of an individual's passion in order to elevate future leaders in the industry for the betterment of our community. Ragan-Smith takes great pride in setting a standard of excellence as a consulting firm. Our staff of talented professionals strives to complete our work with expertise, professionalism, and integrity entrusted to us by our clients. Our focus on each project remains until we meet the expectations of our client and achieve our own standard of excellence. Depending on the discipline, the student will shadow our professional team members and see roadway plans and specifications, use of programs such as MicroStation/Geopak/OpenRoads or AutoCAD Civil 3D, Landscape design processes with a focus on photoshop rendering, research/reports, landscape inspections, marketing graphic support, etc. Duties would be determined by the respective team once a student is assigned to our company. **Engineering students will have a choice between Nashville and Chattanooga. Landscape will visit Nashville.**

*Civil Engineering, Landscape Architecture (3<sup>rd</sup> Year only)*

### **Shelter Lending Services**

**Location: Virtual or in person, Atlanta**

Shelter Lending Services is owned by New Penn Financial and is a full-service residential mortgage lender. Residential mortgage loan officers are 100% commission, so the upside income potential is unlimited. This is a sales position and success comes through

building a network of relationships with realtors, builder, financial planners, etc. that refer business. The best candidates are driven, self-motivated, entrepreneurial, and hard working. Successful loan officers make six figures and enjoy a very flexible schedule. There are salaried support positions available as well.

*Finance / Real Estate*

### **Skyline Seven Real Estate**

**Location: Virtual**

We are a fast-paced, growing, commercial real estate company. We specialize in the leasing, sales and property management of commercial properties in GA and TN. Commercial Real Estate is a fun, exciting industry that can be very rewarding to those that work hard and are determined to succeed. Duties will include market research and financial analysis among other opportunities (property visits and inspections, tenant relations, lease negotiations, etc.).

*Real Estate, Business majors preferred but not required but an interest in commercial real estate (3<sup>rd</sup> & 4<sup>th</sup> year only)*

### **SimplePart**

**Location: Virtual**

SimplePart is a comprehensive e-commerce solution for automotive manufacturers and dealers interested in engaging the online auto parts consumer. Our dynamic suite of platforms and marketing services are proven to facilitate buyer engagement throughout every step of the purchase process and stage of vehicle ownership. Through constant innovation, SimplePart helps connect drivers with the best parts for their vehicles, one site at a time. During the day, they will mainly just learn about the company, maybe sit in on a meeting. I will try to create a small project or activity as well. Strong emphasis in Excel.

*Economics, Finance, Marketing, MIS, Business Management or related majors. (3<sup>rd</sup> and 4<sup>th</sup> year)*

### **Soliant**

**Location: Tucker, in person**

Join this fast-paced team in one of the hottest segments of the healthcare industry - Therapy. Soliant Health works nationally in the recruitment and marketing of healthcare personnel for many of the nation's hospitals and school districts. Soliant is a division of Adecco, the largest staffing company in the world. The Atlanta office has over 400 employees, with 8 different divisions. Voted a Great Place to Work Award and pride ourselves on our company culture with fun work environment, work hard, play hard attitude with company outings. In this inside sales position, you'll be working directly with hospital and school administrators, negotiating your own contracts, building relationships and selling our services. Intern will get a first hand look at cold calling, relationship building, recruiting, marketing, selling services, job posting, planning your day(detailed plan), documenting in our CRM system Bullhorn, Negotiating contracts, scheduling/connecting interviews, Reference checks, SPIN selling.

*All majors (3<sup>rd</sup> and 4<sup>th</sup> year, graduate student)*

### **Sterling Seacrest Partners**

**Location: Virtual**

Sterling Seacrest Partners is a customer driven agency, pursuing growth by providing professional insurance services to our clients. We take pride in our integrity, responsiveness, results and stellar customer service. As one of the fastest growing risk management and insurance firms in the state of Georgia and the Southeast, Sterling Seacrest Partners works in partnership with our clients to provide services and solutions customized to today's dynamic marketplace. Expertise, Integrity and Client Service form the cornerstones of our success. The internship with Sterling Seacrest will involve the student giving direct support to multiple departments throughout the agency. They will spend their first two weeks receiving the same training that we provide new hires. After those two weeks they will then start working in a specific department. They will be giving assistant level support to these teams. They will also work on several projects for the teams throughout that time.

Our Intern For A Day program consist of meeting with our people virtually to learn more about the insurance brokerage world. We will have leaders of the firm speak about our history, successful career paths, how to run a successful company and what we look for in team members. We will have members of the team also discuss our different departments.

*Risk Management, flexible majors*

### **Techtronic Industries (TTI)**

**Location: Smyrna, GA in person**

TTI is a world-class leader in quality consumer and professional products marketed to the home improvement and construction industries. Our brands and products are recognized worldwide for their deep heritage, superior quality, outstanding performance and compelling innovation. Our unrelenting strategic focus on Powerful Brands, Innovative Products, Operational Excellence and Exceptional People drives our culture. This focus and drive provides TTI with a powerful platform for sustainable leadership and strong growth. We need smart, determined leaders with the right aptitude to learn quickly and apply what they have learned to their next promotion. You will have the choice to explore sales, management, marketing, product development and operations on your career journey. Field Training, In Aisle Selling, Event Planning, Product Promotion, Behavioral Analysis, Sales Analysis, Consultative Selling

*Flexible majors: Sales, Management, Marketing, Hospitality, PR (3<sup>rd</sup> and 4<sup>th</sup> year, graduate student)*

### **Tom James Company**

**Location: Atlanta, in person**

Tom James Company has more than 50 years of direct selling expertise in the custom clothing industry. We have grown from a single store to stores throughout 4 continents and more than \$500 million in sales. Our sales force consists of highly motivated, service and sales minded professionals that strive for growth and leadership. By finding and developing long-term, loyal customers, our people build lifestyles to support their personal and professional goals. Our customers are highly successful, busy professionals who demand

convenience, quality and excellent service in which we deliver to them. Interns will do exactly the same as our full-time Sales Professional (prospecting clients, cold calling, lots of dials, closing deals, selling clothes, etc.)

*Sales, Business Administration, Marketing, Entrepreneurship, Retail, Management (3<sup>rd</sup> and 4<sup>th</sup> year only)*

### **Toolbox 9**

### **Location: Virtual**

Toolbox No. 9 is a UI/UX Design and Development agency based in Atlanta, Georgia. We design and create Web and Mobile Applications. Our team harnesses technology and creativity to make delightful and useful experiences for our client's users. Our multi-disciplinary team includes project management, user experience design, and full-stack web development. In this is a one day event the "intern" would be connected with members of the team spanning from UX Design to Project Management to Development to gain deeper insight into how a digital agency works and the career opportunities in this field.

*Graphic Design, Human Computer Interaction, Computer Science*

### **UGA Cooperative Extension Services**

### **Location: Athens and GA counties**

An Intern Student would shadow an Agricultural & Natural Resource County Extension Agent during the course of a typical day. These Agents are UGA Public Service Faculty members whose duty is to deliver unbiased information from the University to all Georgians, particularly those who lack access to formal education. County Extension agents help keep farmers abreast of the latest agricultural technology, research and marketing strategies. Some agents help parents cope with the pressures of balancing home, work and children; others help keep families healthy with information on nutrition and food safety.

*Any College of Agricultural & Environmental Sciences students as well as participants from the Warnell School of Forestry, Pre-Vet, or hard science majors would be welcomed.*

### **Veeva Systems**

### **Location: Virtual**

At Veeva, we build and implement innovative cloud-based products and solutions that power the biggest names in pharmaceutical, biotech, consumer goods, medical device, chemical & cosmetics. Since 2007, our technology has transformed these industries, enabling them to get critical medicine, products, and services to market faster. As the world is battling life-threatening illnesses, our software is accelerating how treatments can get into the hands of doctors, patients, and even the public faster than ever before. The Intern for a Day opportunity will introduce students to technology in the Life Sciences space, expose you to different phases in project lifecycles, project management techniques, and career path exploration into technical consulting.

How will you do all of this? You'll have the opportunity to meet and work closely with Veeva leadership teams, receive an overview on our product portfolio, shadow current Associate Consultants, obtain hands-on experience with a new platform by working and presenting a mini solution, and receive a great opportunity to network with current employees.

*Biomedical Engineering, Biology, MIS, Chemistry, Computer Science, Biochemistry, Health Information Management, All Business Majors, Engineering (All) All Life Sciences related majors, Analytics, Data Management (3<sup>rd</sup> & 4<sup>th</sup> year only)*

### **WRBL-TV News 3**

### **Location: Virtual**

WRBL-TV is the CBS television affiliate in Columbus, Georgia. We hire college students for entry level positions behind the scenes and recent graduates for on-air positions. Our newsroom puts new journalists through a very demanding process which enables them to become supremely confident in their professional ability and skills. This translates into our team members making big market jumps when their tenure with WRBL comes to an end. Students should apply to WRBL for internships which will give them great hands-on experience. Also, interns who prove themselves to be a-cut-above, position themselves to have the inside track on paid positions. If you are ambitious, hard working, and are a great team mate, we encourage you to apply for internships and open positions. Intern will receive overview of station and have a chance to ask questions for 30-45 minutes, along with a video tour of the station. This experience will most likely focus on just an informational interview and brief tour lasting less than 2 hours.

*Journalism, Electronic Media, Broadcasting, Sports Journalism, Meteorology, Atmospheric Sciences, English, Film, Advertising, Public Relations, Communications, Creative Writing, Theatre Arts, Graphic Arts, Computer Science, Computer Engineering, Electrical Engineering, or Business*

### **Yancey Bros Co**

### **Location: Virtual**

Have you ever seen those giant machines that move dirt at construction sites, or perhaps noticed big golden backhoes, excavators and dozers working on highway repairs? That's us! As the nation's oldest Caterpillar Dealer, Yancey delivers the highest quality equipment paired with unmatched service and support to customers that are building Georgia. Founded in 1914 we have literally helped build Georgia into the state it is now, from the airport to the Olympics, roads, mines, and probably that new development in your town. We currently operate 37 facilities located in 21 Georgia cities to serve our broad and varied customer base. We invite those pursuing majors in Sales/Marketing, Business, Finance and Agriculture to join us for virtual discussions. You will be speaking with employees that represent the majors you are working towards to ask questions about what they do, their experiences in the industry and things to consider when deciding on your next steps. Join the Yancey Team and go Dawgs!

*Business, Finance, Marketing/Sales, Agriculture*



**Zurich Insurance Group****Location: Virtual**

Zurich Insurance Group is a Swiss based global insurer operating in 170 countries with more than 60,000 employees. Our Commercial Insurance Property unit serves the domestic and international property insurance needs of large corporations. The intern will sit with underwriters and assistants to observe the underwriting process. Typical tasks include account setup and review, policy form analysis, rating, global program structure design, and miscellaneous account maintenance. Actuarial majors are not the best fit for this office since we do not support this function in Atlanta. [www.zurichna.com](http://www.zurichna.com)  
*Risk Management and Insurance (2<sup>nd</sup> & 3<sup>rd</sup> year)*

**Application Instructions:**

*Apply on Handshake at [www.career.uga.edu](http://www.career.uga.edu)*

*Login with your MYId \* Search Jobs Keywords: "intern for a day"*

*\*Posting will close Wednesday, February 17, at 11:59pm.*

*Apply before the closing date!*

*E-mail [extern@uga.edu](mailto:extern@uga.edu) with any questions*