Host Company
Quick Reference
* Indicates new employers for Fall 2021

Flexible Majors
Ad Victoriam Solutions*  
C.L. Services  
Coyote Logistics  
Fischer Homes  
Hennessy Automobile Companies*  
National Association of Health Services Executives  
RoadSync*  
Soliant  
Sterling Seacrest Partners  
Techtronic Industries (TTI)  
UPtv and AspireTV

Advertising/Public Relations
Caren West PR*  
CBS46: Meredith Corporation  
Cox Media Group, Athens  
Equitable Advisors*  
Techtronic Industries (TTI)  
UPtv and AspireTV

Agriculture/Forestry/Natural Resources
Panattoni Development Company  
UGA Cooperative Extension Service  
Yancy Bros

Biology/Chemistry
UGA Cooperative Extension Service

Business – Accounting
BDO  
Buckingham Strategic Wealth  
Caterpillar  
CBS46  
DHG Dixon Hughes Goodman  
Duravit  
Equitable Advisors*  
Panattoni Development Company

Business – Finance, Economics
Buckingham Strategic Wealth  
CBS46: Meredith Corporation  
Coyote Logistics  
DHG Dixon Hughes Goodman  
Duravit  
Equitable Advisors*  
Panattoni Development Co.  
Philotek*  
Shelter Lending Services  
Sterling Seacrest Partners  
Yancy Bros

Business–Management
Boy Scouts of America Flint River  
CBS46  
DataSeers*  
Equitable Advisors*  
Hennessy Automobile Companies*  
Sterling Seacrest Partners  
Tom James Company  
Up Advertising*  

Business–Management–Supply Chain
C.L. Services  
Coyote Logistics  
CBS46: Meredith Corporation  
C.L. Services  
Cox Media Group, Athens  
Equitable Advisors*  
CBS46

Business–Marketing/Sales
CBS46: Meredith Corporation  
C.L. Services  
Cox Media Group, Athens  
Equitable Advisors*  
CBS46

Business—Real Estate
Panattoni Development Co.  
Skyline Seven Real Estate  
Shelter Lending Services

Business - Risk Management & Insurance
Beecher Carlson  
Palmer and Cay  
State Farm – Scott Curry  
Sterling Seacrest Partners

Communications
CBS46  
Equitable Advisors*  
State Farm – Scott Curry  
CBS46  
Equitable Advisors*  
DataSeers*  
DHG Dixon Hughes Goodman  
Toolbox No. 9  
Yancy Bros

Criminal Justice
Office of the Dekalb County District Attorney

Education/Early Childhood/Special Education
Boy Scouts of America Flint River  
FOCUS

Engineering/Computer Engineering
Columbus Consolidated Government - Waste Disposal Division  
Ely Concrete Construction  
Fischer Homes  
Mulhern & Kulp Structural Engineering*  
Philotek*  

Environmental Resource Science
Columbus Consolidated Government - Waste Disposal Division

Exercise and Sport Science
Childrens Healthcare of Atlanta – Strong 4Life Clinic

Financial Planning
Buckingham Strategic Wealth  
Equitable Advisors*

Geology
Columbus Consolidated Government - Waste Disposal Division

German
Duravit

Graphic Design
Toolbox No. 9

Journalism/Entertainment & Media Studies
Caren West PR*

Music Business
Cox Media Group, Athens

Pre-Vet/Animal Science
UGA Cooperative Extension

Psychology
FOCUS  
Panattoni Development Company

Public Affairs/Sociology/Political Science

Pre-Law
Equitable Advisors*  
Panattoni Development Company  
Office of the Dekalb County District Attorney

Sciences, Health Sciences
UGA Cooperative Extension

Social Work
FOCUS  
Office of the Dekalb County District Attorney

Theatre/Film
UpTV/AspireTV
### Caren West PR
**Location:** Atlanta in person or virtual

We are an IT consulting firm that specialized in the Salesforce Suite of products. We digitally transform business using Salesforce's products. As a Certified B Corporation, we joined a global movement of leaders who are using business as a force for good. We met the highest standards of overall social and environmental performance, transparency, and accountability. We are committed to using our talents and resources to make positive changes for people, communities, and the planet. As an entry level with AdVic you are typically working on config within the salesforce suite of products, client calls, documentation, and reporting. We also regularly do training on new products/updates within salesforce.

**MSBA, Management Information Systems, flexible (4th year, Graduate Level)**

### Buckingham Strategic Wealth
**Location:** Atlanta in person

Fee only financial planning firm that services high net worth individuals. We focus on enhancing wealth, protecting wealth, transferring wealth and donating wealth. We design an investment strategy based upon our clients unique goals, needs, time horizon and willingness and ability to take risk. Shadow an advisor for the day. Learn how we interact with clients and more about the financial planning and investments from a real world perspective.

**Virtual Visit includes:**
- All team meeting and welcome
- Meeting with the managing partner of the office to answer any questions related to the firm or industry.
- Potentially sit on a call/meeting with a client. Wrap up with any additional insights/questions about the industry and profession

**Financial Planning, Finance and Accounting (3rd and 4th year only)**

### Beecher Carlson Insurance Services
**Location:** Atlanta in person

Beecher Carlson, a large account risk management broker, delivers expertise with industry focus and product specialization. We are passionate about providing an experience that goes beyond transactions. Your company can reap significant savings due to our analytical thinking and creative solutions as well as our deep industry knowledge. Every day we strive to do more, because we believe that risk management without passion, innovation, and accountability is just buying insurance. Intern will assist placement teams with day to day servicing of accounts, assist in renewal applications and submissions and various other duties. A negative Covid test may be required to participate.

**Risk Management and Insurance (3rd and 4th year)**

### Boy Scouts of America - Flint River Council
**Location:** Griffin, GA in person

It is dedicated to providing quality programs to today's youth. Our mission is to prepare them for the future. Basic Customer Service (answering phones), assisting with the planning of events and programs.

**Education, Business management, Non-Profit, etc.**

### BDO
**Location:** Atlanta in person or virtual

There are many world-class accounting firms. Far fewer that offer a culture so rich in professional opportunity for intern and entry-level employees. At BDO, we understand that it takes exceptional people to deliver exceptional client service. And we understand that “exceptional” isn’t a quality that one develops overnight. That’s why we make it a priority to offer our accountants the mentorship, flexibility, and opportunity they need to grow and develop as professionals today, tomorrow, and for the rest of their careers. As the 5th largest global public accounting firm, and with national revenues over 2 Billion dollars annually, we offer world-wide career growth and technical expertise with a daily small-firm family culture. BDO, helping people thrive. Job Shadow, personal conversations with staff, and the opportunity to work an example client. Due to the confidentiality of the work, access to client materials will not be available.

**Financial Planning, Finance and Accounting (2nd, 3rd, 4th year only)**

### Intern For A Day

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Caterpillar

IT'S YOUR CAREER. MAKE IT MATTER. At Caterpillar, you build what matters—whether it’s the career you want, crucial work skills, strong relationships or new digital technologies. There are big jobs to be done worldwide—building critical infrastructure, bolstering local economies, meeting the demand for energy—and that work is powered by our people. Every single Caterpillar employee moves our company forward. Piece by piece, part by part, person by person. Together we create sustainable, world-changing solutions that impact lives around the globe. Join our winning team and help build a better world. As an Accounting intern, you will have the opportunity to job shadow a variety of staff assignments performing their daily tasks, including financial statement preparation and analysis, product costing, inventory accounting and internal controls. You will experience a facility tour of the manufacturing plant in Athens that encompasses fabrication, paint and assembly operations. Finally, you will engage in cross functional meetings to witness how our accountants are true business partners in running the day to day operations to successfully ship and sale our equipment.

Accounting (2nd, 3rd, 4th, graduate student)

C.L. Services

C.L. Services is a 24-year-old 3PL based in Atlanta, GA. We now have 6 offices located in: Athens, Atlanta, Denver, Savannah, and Mississippi! We are GROWING and are always on the hunt for motivated, competitive, well-rounded individuals to join our team! Our culture sets us apart through company celebrations, recognition of hard work, and an overall family-like atmosphere among our employees, as well as with our customers and carriers. We are not major specific, but those with drive, self-motivation, and a desire to constantly improve, will be successful and fulfilled at C.L. Services! The intern will shadow 3 or 4 different people, within 3 different departments at C.L. Services. This will expose the intern to our company's daily operations and culture, and to the industry in general. The intern will have the opportunity to be exposed to the daily tasks of our customer service, business development, and logistics coordinator departments and roles. We believe heavily in career exploration and exposure to office culture, and are willing to work with the intern that day on anything career-related such as: LinkedIn, resume review, interview tips, etc. We are excited to meet you! www.clservicesinc.com

Flexible! but Sales, Marketing, Finance (anything business related), Communications or Supply Chain/Operations related are typically all a good fit.

CBS46

WGCL (CBS46) is a CBS affiliate in the #10 television market in the United States. The station delivers over 32 hours of weekly news product as well as hit CBS Programs such as: Survivor, The Amazing Race, The Big Bang Theory, Blue Bloods and 60 Minutes.

WGCL is owned by the Meredith Corporation. Meredith Corporation (NYSE: MDP; www.meredith.com) has been committed to news product and marketing partners. Meredith’s Local Media Group includes 17 television stations reaching more than 10 percent of U.S. households.

Meredith’s portfolio is concentrated in large, fast-growing markets, with seven stations in the nation’s Top 25 – including Atlanta, Phoenix, St. Louis and Portland – and 14 in Top 60 markets. Meredith’s stations produce approximately 700 hours of local news and entertainment content each week, and operate leading local digital destinations.

Intern shadow will include an introduction to every aspect of broadcast/digital television, including sales and marketing. An attempt will be made to emphasize the interns area of interest.

Communications, Journalism, Public Relations, Mass Media, Business (3rd, 4th & Grad Students Only)

Children’s Healthcare of Atlanta – Strong4Life Clinic

The Strong4Life Clinic is a program for families struggling with weight and weight-related health issues. We offer both medical and surgical treatment options. Our team guides children & their families in making behavior changes that will help achieve a healthier future. Students will be given the opportunity to shadow all disciplines (medical, psychological, dietetic & exercise physiology) during clinic hours.

Exercise and Sport Science or related field (4th year or graduate student)

Columbus Consolidated Government - Waste Disposal Division

The Mission of the Public Works Department is to efficiently, effectively, and equitably, provide services to the citizens of Columbus, Georgia. Public Works will continuously strive to enhance the quality of life for the citizens and employees in a safe and environmentally responsible manner. We will be innovative and use industry best practices in our daily activities. We operate several landfills to include Municipal Solid Waste, Construction and Demolition, and Inert. We also have a grinding operation that fuels our Class 1 composting operation onsite. We host and operate a regional recycling center in partnership with Pratt Industries. I feel Solid Waste is a great opportunity for environmental and sustainability experience. www.columbusga.gov

Environmental Resource Science, Agricultural Engineering, Environmental Engineering, Geology, and Water and Soil Resources or any students interested in the environmental field.

Cox Media Group

Cox Media Group is an integrated media company that operates 25 television stations, 59 radio stations, cutting edge digital properties and national media services businesses. With a legacy of nearly 100 years in media, we are the “gold standard” in broadcast and
Beyond. CMG currently operates in more than 20 media markets and reaches approximately 52 million Americans weekly, including more than 30 million TV viewers and more than 14 million radio listeners. CMG Athens is home to 6 top radio stations in Northeast Georgia/Greater Atlanta, including the flagship stations for UGA football. CMG Athens is also a Google Adwords Premier SMB Partner, as well as an official Facebook Marketing Partner. For more information about Cox Media Group, please check us out online at www.coxmediagroup.com. CMG Athens will be hosting a virtual visit that will include: ice breaker activities, an informational overview, and meetings with CMG staff from various departments so that students might gain a better understanding of the inner workings and daily responsibilities of media company employees with the opportunity to ask any questions they may have. *Journalism, Public Relations, Advertising, Entertainment Media Studies, Marketing*

**Coyote Logistics**

Logistics is at the heart of everything around you. Have you ever thought about how items like your electronics or your groceries get to the store? Founded in 2006, Coyote Logistics, a UPS company, is a leading global transportation and logistics service provider, responsible for coordinating and moving goods bought and consumed every day. Coyote is fiercely dedicated to delivering unprecedented customer service. Powered by proprietary technology, smart people, and unrivaled commitment, Coyote is successful because of its No Excuses® mission to provide shippers and carriers with the best service in the industry. Coyote’s culture fuels this mission every day. Our people make our business what it is, which is why Coyote primes its employees for career success with training programs, accessible leadership, and talent development. Since its founding, Coyote’s commitment to service, technology, and solutions for shippers and carriers has never wavered—when we say we’re going to do it, we’ll get it done.

9:00 am  Arrival/Introductions
9:15 am  Presentation: An Introduction to Coyote, our history and all we have to offer!
9:45 am  Q & A Session
10:00 am  Coffee with Carrier Sales
10:15 am  Operations Shadow
11:00  Close

*Flexible majors including all business majors*

**DataSeers**

DataSeers is an award-winning Fintech headquartered in Alpharetta, GA. Founded in 2017, DataSeers created an AI focused product, FinanSeer that helps Banks and other Fintechs who are in the payments business with their data needs. FinanSeer contains 5 major modules: Compliance, Fraud, Reconciliation, Analytics, and KYC/KYB Onboarding. Powered by HPCC Systems, FinanSeer is fast, secure and accurate. Intern will shadow a professional in the area you are studying and have hands on experience with our company.

*Computer Science, Data Analytics, Marketing/Sales, Business, Management Information Systems*

**DHG (Dixon Hughes Goodman)**

Headquartered in Charlotte, NC, DHG ranks among the top 20 public accounting firms in the nation. With more than 2,000 professionals in 13 states, we combine deep experience with a strong commitment to personal service. We are passionate about helping our clients succeed—and we do so through a resourceful approach to solving problems, providing solutions and helping our clients achieve their goals. Dedicated client focus and relationships have been and always will be our touchstone. Here at DHG, you’ll receive personalized service provided by a team of professionals who are eager to share their knowledge and experience with you. We draw on our extensive resources to combine comprehensive assurance, tax and advisory services. Since our founding, a commitment to our people has been at the heart of everything we do. We employ and retain best-in-class professionals with the goal of cultivating meaningful careers to best serve our clients. Our drive to embrace innovation, nurture relationships and build leaders for tomorrow is fundamental to the core values and practices that set DHG apart. When you work with us, you get more than a bundle of services. You get a relationship with a resourceful team fully dedicated to your success.

*Accounting, Finance, MIS (1st and 2nd year students ONLY)*

**Docmation**

Docmation is a Salesforce Gold Consulting Partner, particularly focused on implementing robust Salesforce Communities and B2B E-Commerce. With over 20 years of experience and expertise in working across all Salesforce Clouds, and with a thriving team of more than 150 certified Salesforce experts, Docmation helps organizations build high-performing, connected online communities and e-commerce portals that support critically important business goals across functions like customer support, sales, marketing, and employee engagement. The interns will get the opportunity to shadow with knowledgeable Salesforce Engineers. They will get a genuine “Day in the Life” experience of a Salesforce developer, through attending meetings, shadowing work projects, and more.

*Computer Science, MIS and other related major such as MSBA (4th year, Graduate level)*

**Duravit USA**

We are a subsidiary of a German manufacturer for kitchen and bath products. Our distribution center/ US head office is in Atlanta. We also have a showroom on Madison Avenue in NY. Our products are very stylish and contemporary. We would allow the intern to shadow a Duravit employee for a day to see how finance/accounting/marketing is applied within our organization. Vaccination is preferred to protect staff. [http://www.duravit.us/](http://www.duravit.us/)

*Accounting, Finance, Marketing, German Language*
Ely Concrete Construction  Location: Cartersville, GA in person
Ely Concrete Construction, a member of the Ely Corporation, was founded in 2011 by our Founder and Chief Executive Officer, Sean P. Ely. Since that time, Ely Concrete has grown to be one of the largest commercial concrete construction firms in the Eastern United States. We proudly employ over 250 full time field personnel & 40 full time managers and support staff. We continue to grow and add new talent as we do so.

Equitable Advisors  Location: Atlanta in person
We draw on our 160 years of experience to work alongside people with clarity and efficiency. From innovative products to holistic planning tools to intuitive marketing resources, we provide tools and technology to meet our clients’ needs.. With next-generation products and industry-leading insights we’re committed to helping meet our client’s needs at every stage of life- with solutions for today and tomorrow. Intern activities include:
- Sit in on client meetings
- Help with case prep
- Sit in on trainings with newer advisors
- Shadow an experienced advisor

Business, Finance, Financial Planning, Communications, Economics, Accounting, Sociology, Psychology (3rd/4th year, Graduate level)

Fischer Homes  Location: Atlanta area, in person
Fischer Homes is one of the largest and most reputable home builders in the Midwestern and Southeastern states. Founded in 1980, the company has grown to building over 30,000 homes and employs over 500 Associates. Fischer Homes’ solid reputation has been built largely by the talent of our Associates as we have been recognized as the 30th largest builder in the United States. Within the Fischer Homes organization, we value diversity and see each Associate as a team member and valuable asset. We select highly competent individuals to join our team, provide them the resources, training, and development possible for them to make significant contributions, and drive their own success while determining their career paths. The rewards for their efforts are advanced career opportunities with commensurate compensation packages and ultimately, the continued growth and stability of both Associates and Fischer Homes. Fischer Homes holds the highest ethical standards of business. We are honest and straightforward and will stand by our word. Our actions demonstrate respect, courtesy and above all, fairness. We would be interested in showing interns two facets of our business, the professional selling side and the field management side. Professional Selling interns would be working alongside a Sales Counselor or Elite Coach in one of our beautifully decorated model homes observing customer appointments, prospecting, potential realtor events, etc.

Engineering/Construction

Engineering interns will be spending time with our Field Managers supervising the production of several residential homes, meeting with trade partners, customers, current homeowners and divisional management.

Marketing (Professional Selling or Property Management emphasis), Engineering (Civil, Mechanical, Structural)

Flexible (anyone interested in a professional selling role) 3rd & 4th year only

FOCUS  Location: Atlanta, in person
FOCUS understands and supports the unique needs of families with children who are medically fragile or have significant developmental or physical disabilities. At FOCUS, our mission is to embrace and equip families of children with disabilities to make everyday life better. FOCUS offers support and information for parents; recreational and social activities for children and teens; grants for prescribed medical equipment for medically fragile children not covered by insurance or Medicaid; and fun, inclusive activities for the entire family. A nonprofit founded by parents in 1983, FOCUS continues to embrace and strengthen metro Atlanta families.

M.A. in Nonprofit Organizations or possibly undergrad degrees such as Early Childhood or Special Ed, Psychology, Social Work, or Sociology

Headway Marketing  Location: Virtual
Our approach is simple; we connect a brand to consumers in the space where they live, work and play. Since 2001, Headway has specialized in scalable local marketing campaigns with elements such as couponing, fundraising, sponsorship and sampling. Our channels of expertise include K8 schools, Youth Sports, College, and Career Tech Education. We have a laid back atmosphere but work hard for our clients. During the internship, candidate will have the opportunity to spend time with corporate executives and in company staff meetings. This will help the intern gain unique perspective of the workings of a successful marketing company.

Business and Marketing (3rd and 4th year, graduate level)

Hennessy Automobile Companies  Location: Duluth/Atlanta/Alpharetta in person
Hennessy Auto is a family-owned auto dealer group serving metro Atlanta for over 55 years. We believe the best way to deliver a top notch customer experience is to provide great opportunities for our employees. Shadow a sales/service manager, oversee sales process, shadow HR team member. https://www.hennessyauto.com/

Flexible majors with focus on Sales, Management, Forecasting, Analysis
Mulhern & Kulp Structural Engineering Location: Alpharetta in person
Founded in 2000, Mulhern+Kulp is a full-service structural engineering consulting firm – providing services to architects, builders, and developers nationwide. Our projects vary from single family homes & townhomes to high-rise apartment & condominium buildings. While our specialty is wood frame design, many of our larger projects run the gamut of materials including steel, reinforced concrete, prestressed & post tensioned concrete, masonry, bar joists, and light gauge metal. We have active projects in almost every major metropolitan area east of the Mississippi River and in many markets out West.
Here’s a look at M+K by the numbers…
- 4 Offices – Philadelphia (headquarters), Atlanta, San Diego, and Myrtle Beach.
- Over 80 employees, with 60 engineers.
- About 2/3 of our work is SFH design, and 1/3 is Multi-Family design.
While we’re the largest structural engineering firm in the residential industry, what really sets us apart is our Award-Winning Culture. We’ve ranked in the Top 10 “Best Structural Engineering Firms to Work For” in the country for the past 8 consecutive years.
- Our work environment is warm and welcoming.
- Training and support are provided to help each employee reach their maximum potential.
- Full calendar of social events – monthly happy hours, golf tournaments, paintball, movie nights, game nights – to name a few.
- Giving back with monthly volunteering during business hours and multiple charitable events every year to help those in need.
Mulhern+Kulp has great work, great people, and provides great opportunities. Intern will shadow a Project Engineer and a Project Manager to learn more about structural engineering as a field and specifically the type of work we do at Mulhern & Kulp. We hope you’re interested in learning more!

Civil Engineering (2nd, 3rd, 4th, Graduate student)

National Association of Health Services Executives Location: Virtual
The National Association of Health Services Executives (NAHSE) is a non-profit association of Black health care executives founded in 1968 for the purpose of promoting the advancement and development of Black health care leaders, and elevating the quality of health care services rendered to minority and underserved communities. NAHSE’s purpose is to ensure greater participation of minority groups in the health field. Its basic objective is to develop and maintain a strong viable national body to more effectively have input in the national health care delivery system. It has provided a vehicle for Blacks to effectively participate in the design, direction and delivery of quality health care to all people. National Association of Health Services Executives brings together healthcare administrators from various organizations together for networking, professional development, mentorship, service, and more.
Flexible majors

Northwestern Mutual-Athens Location: Atlanta/Athens in person
Northwestern Mutual is a Fortune 100, comprehensive financial planning company with locations all over the United States. Our goals is to help individuals, families, and business owners reach financial success, whatever that may mean to them. Our primary focus is on the client and making sure their needs are met throughout the planning process. We desire to walk beside our clients throughout their lives. The interns will primarily be shadowing mock client meetings and hearing from senior advisors on how they got involved in the business.

Finance, Marketing/Sales, Risk Management and Insurance, Financial Planning, Management (2nd, 3rd, 4th year)

Office of the Dekalb County District Attorney Location: Virtual
DeKalb County is one of the two counties in which the city of Atlanta lies, and is home to more than 700,000 residents. The Office of the DeKalb County District Attorney prosecutes thousands of felony cases annually in the Superior and Juvenile Courts of DeKalb County. The District Attorney is responsible for supervising and training a staff of approximately 200 experienced, well-trained attorneys and support staff. The Office of the DeKalb County District Attorney has 14 specialized units and a general trial division. The Office of the DeKalb County District Attorney works with local citizens, community leaders, and various volunteers to conduct crime prevention and intervention programs that address issues that are important to you and your neighbors. It is our belief that by working together we can improve the quality of life in DeKalb County and make our community a safer place for all to live, work, and play. Criminal Justice students will shadow an Investigator who works closely with assistant district attorneys to supplement investigation in cases or, in some instances, build cases from the ground up. The work ranges from serving subpoenas, reviewing and preparing criminal history reports, to conducting interviews of key witnesses and identifying and tracking down key pieces of evidence.

Criminal Justice, Social Work or interest in victim advocacy

Palmer and Cay Location: Atlanta, Virtual or in person
We specialize in industry niches with complex risks and extensive service needs, delivering high value services to clients on a worldwide basis. Our highly synchronized teams bring deep experience and strategic talents to each client’s needs. Our focus is on middle market to large corporate clients, delivering property-casualty brokerage services, including risk analysis, program design, marketing and administration, and loss control. When losses occur, we surround our clients with intense claim advocacy services.
Intern will send time with Property and Casualty team members as well as Benefits, Analytics and Claims for a day to understand what we do. Potential for meeting with insurance carriers depending on schedule.

Risk Management and Insurance (3rd & 4th or graduate student only)

Panattoni Development Co.  
**Location:** Virtual or in person, Atlanta  
Panattoni is a full-service real estate development company with offices throughout the US, Canada and Europe. PDC currently owns more than 43 Million Square feet of industrial and office properties. Interns will have the opportunity to work directly with the local partner to get a glimpse of the day-to-day efforts required to execute large scale e-commerce type industrial developments. Interns will get exposure to the capitalization, tenant lease negotiations, site selection and construction of institutional-grade investment assets. A site tour of an ongoing project will be part of the program (weather permitting). Interns will have the opportunity to shadow the partner and other team members and gain an understanding of duties of the different roles of: 1) asset and property management, 2) development managers, 3) architects, 4) engineers, and 5) commercial real estate brokers.  
*Real Estate, Finance, Accounting, Economics, Agricultural Economics, Engineering, flexible*

Philotek  
**Location:** Sandy Springs, in person or virtual  
Philotek provides turn key enterprise proven technology solutions to mid market customers throughout the south eastern United States. Philotek is headquartered in Atlanta, GA. We have satellite offices coast to coast. Philotek maintains relationships with several key partners, allowing us to provide consulting services and co-location facilities for our clients in every major market in the United States and Caribbean Basin. This allows Philotek to provide our clients with services whenever and wherever they may need it. We would like the intern to spend the day learning about Philotek and the B2B space. During this time we want to review with the intern the major players in the industry and the up and coming businesses. After reviewing this information we would like the intern to advise us on their opinions of how to improve our Website and marketing presence. If an engineering student is selected we would like them to discuss upcoming changes in technology that may impact the current cloud dominated marketplace.  
*Marketing, Business, Finance, Electrical Engineering and Computer Systems Engineering (3rd and 4th year, Graduate level)*

RoadSync  
**Location:** Atlanta in person  
We are RoadSync and we are simplifying payments in the transportation industry. Our innovative digital platform turns an outdated and very tedious payment experience into a simple, digital payment solution that reduces processing time, and maximizes revenue collection for warehouses, trucks/carriers, and repair/tow operators. [https://roadsync.com/](https://roadsync.com/)

Intern will have the opportunity to:  
- listen to pre-recorded calls, cold calling a few customers (qualify new leads)  
- watch a demo  
- if time permits, develop a profile on a sales tool that we’ve invested in & have them write a report on usage, what the team likes & dislikes about the product, & a brief summary of the ROI  
*Sales, Marketing, flexible (3rd and 4th year only)*

Shelter Lending Services  
**Location:** Atlanta, Virtual or in person  
Shelter Lending Services is owned by New Penn Financial and is a full-service residential mortgage lender. Residential mortgage loan officers are 100% commission, so the upside income potential is unlimited. This is a sales position and success comes through building a network of relationships with realtors, builder, financial planners, etc. that refer business. The best candidates are driven, self-motivated, entrepreneurial, and hard working. Successful loan officers make six figures and enjoy a very flexible schedule. There are salaried support positions available as well.  
*Finance / Real Estate*

Skyline Seven Real Estate  
**Location:** Atlanta, Virtual or in person  
We are a fast-paced, growing, commercial real estate company. We specialize in the leasing, sales and property management of commercial properties in GA and TN. Commercial Real Estate is a fun, exciting industry that can be very rewarding to those that work hard and are determined to succeed. Duties will include market research and financial analysis among other opportunities (property visits and inspections, tenant relations, lease negotiations, etc.).  
*Real Estate, Business majors preferred but not required but an interest in commercial real estate (3rd & 4th year only)*

Soliant  
**Location:** Tucker, in person  
Join this fast-paced team in one of the hottest segments of the healthcare industry - Therapy. Soliant Health works nationally in the recruitment and marketing of healthcare personnel for many of the nation’s hospitals and school districts. Soliant is a division of Adecco, the largest staffing company in the world. The Atlanta office has over 400 employees, with 8 different divisions. Voted a Great Place to Work Award and pride ourselves on our company culture with fun work environment, work hard, play hard attitude with company outings. In this inside sales position, you'll be working directly with hospital and school administrators, negotiating your own contracts, building relationships and selling our services. Intern will get a first hand look at cold calling, relationship building, recruiting, marketing, selling services, job posting, planning your day(detailed plan), documenting in our CRM system Bullhorn, Negotiating contracts, scheduling/connecting interviews, Reference checks, SPIN selling.  
*All majors (3rd and 4th year, graduate student)*
**State Farm - Scott Curry**

State Farm is a mutual company that makes its primary focus its policyholders. Our more than 65,000 employees and more than 19,000 independent contractor agents service 83 million policies and accounts throughout the U.S. Do you have aspirations to own your own business or be your own boss? I’m currently seeking outgoing and motivated individuals who thrive in a competitive sales environment. Your opportunity to learn more about a career with State Farm starts here. [https://www.scottcurrysfsf.com/](https://www.scottcurrysfsf.com/)

- Learning details on our State Farm auto, home and life insurance policies
- Using great customer service
- Making outbound sales calls
- Business development
- Practicing State Farms customer relationship management systems
- Answering inbound calls

*Risk Management and Insurance, Business, Communications (3rd and 4th year)*

**Sterling Seacrest Partners**

Sterling Seacrest Partners is a customer driven agency, pursuing growth by providing professional insurance services to our clients. We take pride in our integrity, responsiveness, results and stellar customer service. As one of the fastest growing risk management and insurance firms in the state of Georgia and the Southeast, Sterling Seacrest Partners works in partnership with our clients to provide services and solutions customized to today’s dynamic marketplace. Expertise, Integrity and Client Service form the cornerstones of our success. The internship with Sterling Seacrest will involve the student giving direct support to multiple departments throughout the agency. They will spend their first two weeks receiving the same training that we provide new hires. After those two weeks they will then start working in a specific department. They will be giving assistant level support to these teams. They will also work on several projects for the teams throughout that time.

Our Intern For A Day program consist of meeting with our people virtually to learn more about the insurance brokerage world. We will have leaders of the firm speak about our history, successful career paths, how to run a successful company and what we look for in team members. We will have members of the team also discuss our different departments.

*Risk Management, flexible majors*

**Techtronic Industries (TTI)**

TTI is a world-class leader in quality consumer and professional products marketed to the home improvement and construction industries. Our brands and products are recognized worldwide for their deep heritage, superior quality, outstanding performance and compelling innovation. Our unrelenting strategic focus on Powerful Brands, Innovative Products, Operational Excellence and Exceptional People drives our culture. This focus and drive provides TTI with a powerful platform for sustainable leadership and strong growth. We need smart, determined leaders with the right aptitude to learn quickly and apply what they have learned to their next promotion. You will have the choice to explore sales, management, marketing, product development and operations on your career journey. Field Training, In Aisle Selling, Event Planning, Product Promotion, Behavioral Analysis, Sales Analysis, Consultative Selling

*Flexible majors: Sales, Management, Marketing, Hospitality, PR (3rd and 4th year, graduate student)*

**Tom James Company**

Tom James Company has more than 50 years of direct selling expertise in the custom clothing industry. We have grown from a single store to stores throughout 4 continents and more than $500 million in sales. Our sales force consists of highly motivated, service and sales minded professionals that strive for growth and leadership. By finding and developing long-term, loyal customers, our people build lifestyles to support their personal and professional goals. Our customers are highly successful, busy professionals who demand convenience, quality and excellent service in which we deliver to them. Interns will do exactly the same as our full-time Sales Professional (prospecting clients, cold calling, lots of dials, closing deals, selling clothes, etc.) [www.tomjamescareers.com](http://www.tomjamescareers.com)

*Sales, Business Administration, Marketing, Entrepreneurship, Retail, Management (3rd and 4th year only)*

**Toolbox No. 9**

Toolbox No. 9 is a UI/UX Design and Development agency based in Atlanta, Georgia. We design and create Web and Mobile Applications. Our team harnesses technology and creativity to make delightful and useful experiences for our client’s users. Our multi-disciplinary team includes project management, user experience design, and full-stack web development. In this one day event the "intern" would be connected with members of the team spanning from UX Design to Project Management to Development to gain deeper insight into how a digital agency works and the career opportunities in this field.

*Graphic Design, Management Information Systems, Human Computer Interaction, Computer Science*

**UGA Cooperative Extension Services**

An Intern Student would shadow an Agricultural & Natural Resource County Extension Agent during the course of a typical day. These Agents are UGA Public Service Faculty members whose duty is to deliver unbiased information from the University to all Georgians, particularly those who lack access to formal education. County Extension agents help keep farmers abreast of the latest...
agricultural technology, research and marketing strategies. Some agents help parents cope with the pressures of balancing home, work and children; others help keep families healthy with information on nutrition and food safety. Any College of Agricultural & Environmental Sciences students as well as participants from the Warnell School of Forestry, Pre-Vet, or hard science majors would be welcomed.

Up Advertising

Location: Virtual or at client location

Founded in 2013 Up Advertising is a full-service multicultural advertising and digital marketing agency specializing in reaching diverse ethnic groups nationwide. We create marketing visions and innovative multicultural campaigns around those visions for brands to gain customer loyalty and market share with their target audience. Our approach is both strategic and tactical to establish lasting relationships with our clients while accomplishing immediate objectives. Finally, we ensure that campaigns are cost-effective and measurable with more than 19 years of experience. Marketing translation, community and social media content creation for a non-profit organizations. Development a Business plan and be part of marketing meetings. The intern must to be bilingual - Spanish and English.

Marketing, Business (3rd and 4th year)

Up tv and AspireTV (UP Entertainment)

Location: Atlanta, Virtual

UP Entertainment, home to Uptv, AspireTV, UP Faith & Family and Cine Romántico, is the destination for positive entertainment for passionate and diverse audiences across the leading cable, satellite and streaming platforms. UPtv is the trusted network for adults seeking positive programming with relatable stories of love, laughter and relationships, through exclusive premiere movies, box-office hit films and beloved series. AspireTV is the premier network for Black and urban lifestyle programming featuring original productions in food, home and fashion. The streaming service, UP Faith & Family, features the best in faith affirming and family-friendly entertainment anytime, anywhere, including exclusive access to original productions from the UP Entertainment family of brands. Additionally, UP Entertainment in partnership with PixL Dos, manages and distributes Cine Romántico, a free ad-supported television (FAST) channel featuring the best of Hollywood TV romance movies in Spanish. Join us as we highlight and share what it’s like to work in PR/Marketing/Programming/Creative Services at the company.

Flexible majors with an interest in entertainment

Yancey Bros Co

Location: Virtual

Have you ever seen those giant machines that move dirt at construction sites, or perhaps noticed big golden backhoes, excavators and dozers working on highway repairs? That’s us! As the nation’s oldest Caterpillar Dealer, Yancey delivers the highest quality equipment paired with unmatched service and support to customers that are building Georgia. Founded in 1914 we have literally helped build Georgia into the state it is now, from the airport to the Olympics, roads, mines, and probably that new development in your town. We currently operate 37 facilities located in 21 Georgia cities to serve our broad and varied customer base. We invite those pursuing majors in Sales/Marketing, Business, Finance and Agriculture to join us for virtual discussions. You will be speaking with employees that represent the majors you are working towards to ask questions about what they do, their experiences in the industry and things to consider when deciding on your next steps. Join the Yancey Team and go Dawgs!

Application Instructions:

Business, Finance, Marketing/Sales, Agriculture

Apply on Handshake at www.career.uga.edu
Login with your MYId Search Jobs Keywords: “intern for a day”
Posting will close Wednesday, September 29th, at 11:59pm.
Apply before the closing date!
E-mail extern@uga.edu with any questions